

Z Series

 $ZM400^{TM}/ZM600^{TM}$

Thermal Bar Code Printer

Product Guide



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I. INTRODUCTION

Flexing New Powers: The Best in Class Just Got Better

Price-competitive, rugged Z Series metal printers have always been the price-performance leaders in their class. Offering 10-inches-per-second print speed, fast throughput, and rugged reliability, these industrial/commercial workhorses enhance productivity in a wide range of warehouse, manufacturing, and business applications. Now, the ZM400[™] and ZM600[™] printers offer more options to meet an even wider array of applications and needs.

Better Connected for a Connected World:

- Better connected to your customer's network—with a variety
 of modern connectivity options for easy integration into any
 network environment: USB 2.0, secure 802.11b/g wireless
 LAN, or ZebraNet® 10/100 Print Server that allows
 simultaneous parallel and Ethernet connectivity.
- Better connected to your customer's applications—with builtin RFID Ready investment protection, choice of print resolution including 600 dpi, ink side coated in or out ribbon spindles, and XML-enabled printing.
- Better connected to your customer's needs—with easy setup via a large, easy-to-read, operator friendly front panel that includes Asian-language support; easy loading of supplies; and easy maintenance with quick-changing printheads and platens.

Versatile:

Paired with performance-matched Genuine Zebra Supplies for optimal printing performance, the hardworking ZM400 and ZM600 are perfect for many industries and applications, including:

Work in process
Order fulfillment
Distribution
Transportation/Logistics
Shipping/receiving
Compliance labeling
Warehouse management
Pharmacy/healthcare

Positioning Summary

The ZM400 and ZM600 combine <u>fast print speed</u>, <u>quick throughput</u> and a high duty cycle into a rugged <u>full-sized metal printer</u> designed to enhance productivity. In addition, the Z Series printers' <u>multitude of optional features and flexibility</u> allow it to support <u>most warehouse and business applications</u>. The Z Series Thermal Printers are commercial/industrial workhorses that are the price-performance leaders in their class.

<u>Fast Print Speed and Quick Throughput:</u> The ZM400/ZM600 printer's ability to print fast and print a lot of labels for a long time means these printers can keep up with the needs of the fastest production lines.

Metal Frame and Case: The rugged construction of the ZM400/ZM600 printer makes it suitable for a variety of operating environments.

Multitude of Optional Features & Flexibility:

- <u>Connectivity</u>: While parallel, serial and USB 2.0 connectivity are standard, these printers also support internal 10/100 Ethernet and 802.11b/g wireless Ethernet. In addition, using Ethernet no longer requires the sacrifice of the parallel port.
- Media handling: These printers can be use in a variety of ways, including tear-off, peel and present (with and without liner take-up), full roll rewind for batch operations, and cut mode.
- Programming Language, Memory & Fonts: Of course, these new printers support Zebra's ZPL programming language, which is Unicode™ compliant, and with the addition of optional memory & fonts, are ready for any global printing needs. The ZM400/ZM600 printers also support Zebra's EPL programming language as well as its XML programming solution. They also supports ZebraLink APL technology, allowing the printer to adapt to legacy Intermec environments (APL-I™) or Datamax environments (APL-D™).

<u>Most Applications</u>: Like its legacy replacements, the Z4Mplus and Z6Mplus printers, the new ZM400/ZM600 printers are designed to fit into most applications seamlessly and effortlessly.

<u>Price-Performance Leaders</u>: The ZM400/ZM600 printers are backed with many standard features as well. A large, easy-to-read LCD display that handles 16 different languages (including Japanese, Chinese & Korean), USB 2.0 connectivity, and RFID-Ready for future-proofing your investment are just some of the many. Starting at List Price of \$1,695 USD, it's no wonder they are the price-performance leaders.

II. TARGET MARKETS AND APPLICATIONS

Given all the standard and optional features available on the ZM400 and ZM600 printers, they are well suited for most applications and vertical markets. Here are just a few:

Market Segments	Example Applications	
Manufacturing		
Automotive	Inventory Control	
Electronics	Shipping/Receiving	
Aerospace	Order Entry	
Commercial Products	Part Labeling	
Engineering/Industrial Design	Work in Progress	
3 3 3	Document Identification	
DE CM400		

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Logistics	
Distribution Pallet/Carton/Product La Warehousing Shipping/Receiving Labe Third Party Logistics Inventory management	
Trille I arty Logistics	Shelf Labeling
	Cross-docking labels Shipping Labels
	Simplify Education
Transportation and Ticketing	
Parcel Delivery	Shipping/Receiving
Public Transportation	Ticketing
Concert/Sporting Events	Baggage Handling
Trains/Airlines Receipt Printing	
Asset Tracking	

Healthcare

Hospitals and Clinics

Laboratories Pharmacies

Medical Instrument Suppliers/Service Managed Care Facilities

Back Office

Patient ID
Blood Bag Labeling
Pharmaceutical Labels
Specimens Labelling
Document management
Patient File Labels

Prescription Labeling



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Postal Tracking
Sorting
Parcel/Baggage/Package Route

Offices

Product/Services
Law Firms/Insurance Agencies
Lead Fulfillment/Mailroom
Satellite Office Locations

Document/Labor/Parcel Tracking Record/Mailing Labels Document Identification

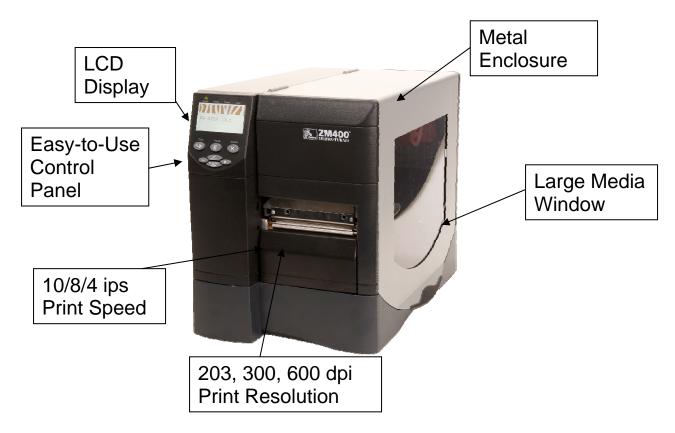
Government

Department of Defense DMV Police

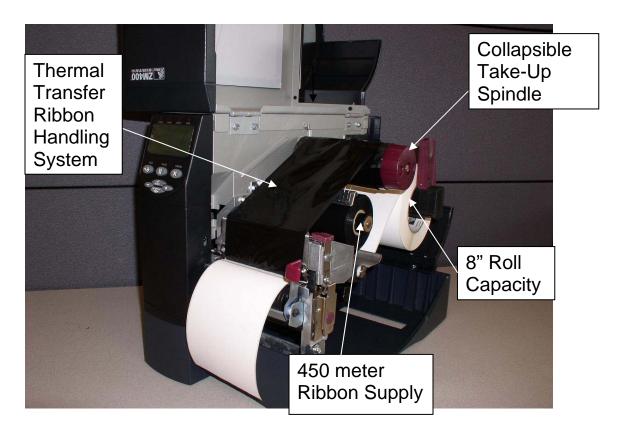
Warehouses
Inventory Management
Document management
Driver Records

Asset Tracking

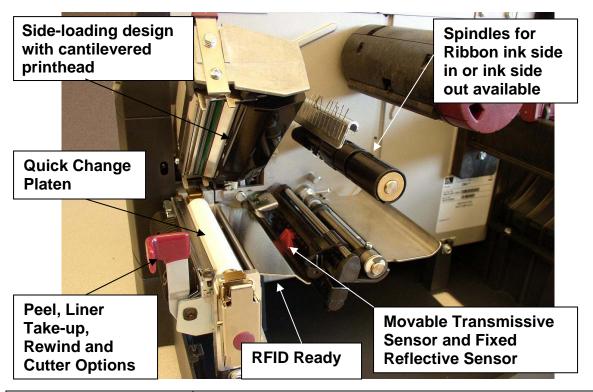
III. PRINTER TOUR WITH KEY BENEFITS



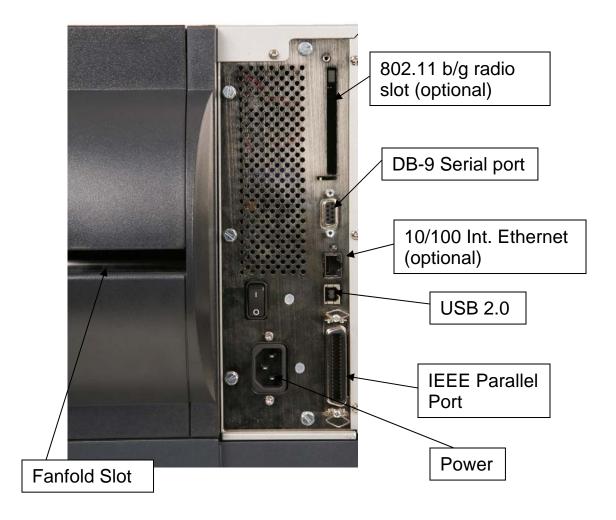
Feature	Benefit
LCD Display	 Large, easy-to-read display means less support requirements with a quick setup time
	Easy to make adjustments or to configure the printer
	16 languages for truly global use
	New support for Japanese, Chinese and Korean
10/8/4 ips Print	Industry leading print speed and throughput in its class
Speed	• 10 ips @ 203 dpi, 8 ips @ 300 dpi, and 4 ips @ 600 dpi
Print Resolution	 Support for 203, 300 and 600 dpi
	Flexibility to accommodate application needs
	Field-changeable resolution options
	4" 600dpi (available on ZM400 only)
Large Media	Monitor ribbon and media minimizing downtime
Window	Improves customer efficiency and productivity
Metal Enclosure	Low total cost of ownership
	Reliability and dependability in various operating
	environments
Zebra Reliable	Reduced downtime means improved productivity
Zebra Dependable	Lower cost of ownership



Feature	Benefit
Thermal Transfer Ribbon Handling System	 Fits into both direct thermal and thermal transfer applications Produce more durable and longer lasting images on a wide variety of thermal transfer media
450 Meter Ribbon Supply	Reduces downtime by supporting a 3 to 1 media to ribbon ratio
8" Roll Capacity	Reduces downtime by supporting full size media roll
Collapsible Take-Up Spindle	Quick and easy ribbon changeNo need to buy or save ribbon cores
Programming Languages Supported: ZPL, EPL, APL-I, APL-D, XML	 No need to switch from existing language Easy to convert to Zebra printer without changing code XML Support for direct connect to popular ERP systems such as Oracle WMS.



Feature	Benefit
Movable transmissive and a fixed reflective sensor standard	 Ability to sell into a wide variety of applications Handles all types of gap, notch and black mark media
Peel, Full Roll Rewind, Liner Take-up and Cutter options	 Media handling options to meet most applications Increase productivity
Side-loading design with cantilevered printhead	Media and ribbons are easy to loadReduces training and support requirements
Auto-calibration	Automatically adjusts to any size labelMinimizes waste
Real Time Clock	Ability to add a date or time stamp when requiredFits into many applications
Quick Change Platen	Simplifies and reduces maintenance costs
Supports Ribbon coated-in or coated-out (Coated-in available on ZM400 Only)	 Can selected the type of spindle that matches current supplies Provides ideal "drop-in" compatibility with Datamax Prodigy when used with Zebra's APL-D.
RFID Ready	 Adaptable to grow with changing application needs Upgradeability provides initial investment protection



Feature	Benefit
Fanfold Slot	 Multiple media feed path options provide supplies and application flexibility.
Parallel, USB 2.0 and Serial Standard Optional Internal 10/100 Ethernet and 802.11b/g Wireless Simultaneous use of Parallel and Ethernet	 Provides flexible connectivity options Easy to integrate into a variety of communications environments Connect to multiple hosts or sources
Plug n' Play compatibility with Windows	Easy to set up the printer
ZebraLink™ Solutions (ZPL Only)	User can control and monitor printer remotely
64 MB Flash Option	 Improve performance with ability to store formats, fonts and graphics directly on printer

IV. TYPICAL USER/HOW TO SELL

When should I sell or recommend a ZM400 or ZM600 thermal printer? When the user wants one or more of the following:

- Minimal printer downtime
 - Metal frame and case enclosure provide a rugged and reliable printer with minimal downtime
 - Quick and easy platen and printhead replacement
 - Large LCD Screen for quick printer set-up
 - Side-loading printhead design for quick and easy loading media and ribbon
- A thermal printer designed for world-wide applications
 - Fully Unicode compliant
 - o LCD menu commands in 16 languages
 - Compatible with ZebraNet Bridge Enterprise
- The ability to easily adapt should your application needs change
 - Cutter option
 - o Field changeable printhead resolutions (dpi)
 - 8-inch diameter rewind
 - RFID printer encoding
 - o 300dpi or 600dpi print resolution
 - o Peel-N-Present
 - RFID printing and encoding
- Variety of ways to connect to the host system
 - o USB 2.0
 - o 802.11 b/g wireless
 - ZebraNet 10/100 PrintServer Ethernet
 - Serial & Parallel Ports
- Minimize time to print a single label
 - o Fast 10 inches-per-second print speed
 - Fast throughput
 - o Parallel and Ethernet simultaneous connectivity
- The printed image needs to last for months to years
 - o Variety of Zebra media and ribbons to meet application needs
 - ZM400 and ZM600 are capable of handing most media types
- To replace a Datamax Prodigy/Prodigy Plus or an Intermec 3400d without changing formats by utilizing Zebra's Alternative Programming Languages
- To upgrade their desktop, Stripe S600, or S4M printer to a higher volume printer with upgradeable options.

How the ZM400 and ZM600 thermal printer compare to Zebra's other printer products.

Designed to enhance productivity, the versatile and cost effective ZM400 and ZM600 thermal printers provide the features, options, and performance that make them suitable for all but the most demanding applications. Both are sturdy full-size printers with rugged metal cases and frames that deliver fast print speeds, rapid throughput, and high duty cycles. The ZM400 and ZM600 represent the price-performance leaders in their class. This combination makes the ZM400 and ZM600 the ideal printers for most warehouse, industrial, and business applications.

The inexpensive S4M is another robust 4-inch printer sporting a sturdy metal frame and case. While the S4M offers the same durable construction as the ZM400, its smaller feature and option set delivers slightly less performance than the ZM400. The S4M represents the ideal low cost printer for many basic industrial commercial printing applications.

With its practical basic feature set, precision operation, reputation for reliability, and top-of-the-line all metal construction, the dependable 105SL thermal printer is a stalwart commercial / industrial workhorse suitable for both the precision printing of small labels as well as heavy duty industrial / commercial printing in most common applications.

The full featured XillIPlus printers are Zebra's flagship printers designed to optimize high performance printing in all applications. The XillIPlus printers feature all-metal construction throughout. The XillIPlus printers boast a full metal case, frame, and precision machined metal spindles to deliver the ultimate in durability and long life high speed printing precision. These designs consistently deliver the highest reliability, performance, quality, and precision printing available, even when positioned in the harshest of industrial environments. The XillIPlus is able to hold tight registration on all types of media, including the slick synthetic medias commonly found on electronic circuit boards. The XillIPlus are totally uncompromised in their design and are perfectly positioned for 24/7 duty in mission-critical environments.

The following chart will help to qualify the ZM400/ZM600 printers as the correct choice for a solution.

S4M	ZM400/ZM600	XilllPlus
Metal 4" print width only	Metal 4" & 6" print width	Full-Metal 4", 6" and 8" print widths
6 ips Max Print Speed	10 ips Max Print Speed	12 ips Max Print Speed
Printing for many applications	Printing for most applications	Printing for all applications
Wide Range of Connectivity Options	Wide Range of Connectivity Options	Wide Range of Connectivity Options
No RFID	RFID Ready	RFID Ready RFID Enabled
Outstanding value printer for budget minded consumers	Price-Performance Leader delivering application flexibility	Peak Performance Printer for mission- critical, 24/7 applications

V. INTERNAL COMPARISON

	ZM400 ™	Stripe® S600
Printer Features	A.20 est	
Print Width, max.	4.09" (104mm)	4.09" (104mm)
Dots/Inch	203/300/600	203 dpi
Max Print Speed	10 ips (254mm/s)	6 ips (152mm/s)
Standard RAM	16MB	2 MB
STD Flash Memory	8MB	1 MB
Media Features		
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	0.75" (19.4mm)
Label Length, max	39.0" (991mm)	39" (991mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cut.	0.63" (16.0mm) Tear 1.0" (25.4mm) Peel
Roll Size, O.D. & Mounting	8.0" (203mm)	8.0" (203mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	N/A
USB 2.0 Interface	Std	N/A
Wireless	802.11b/g Opt	N/A
Other		
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	N/A
Field Upgradeable Printhead	Yes	N/A
RFID Ready	Std	N/A
Full Roll Rewind	Opt	Partial Only
Cutter	Opt	Opt
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	No
Real Time Clock	Std	N/A
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	ZPL
LCD Display	240 x 128 (pixels)	None
Weight	32.4lbs (15kg)	17lbs (7.7kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	13" x 8.2" x 17" (330mm x 210mm x 432mm)
List Price of Base Model	\$1695	\$1395

ZM400 vs. Stripe S600

- While the S600 printer is made entirely of plastic, the ZM400 printer is more robust containing a metal frame and case ideally suited for many applications, including product ID, receiving, shipping, and compliance labeling.
- The ZM400 printer offers a larger selection of connectivity options than the S600, including internal Ethernet and wireless.
- The ZM400 printer has a much faster print speed and duty cycle than the S600.
- The footprint of the ZM400 printer, while slighter larger than the S600 is still small enough to be a good fit for certain space constrained environments such as mobile carts.
- The ZM400 printer's LCD and quick change platen offer quicker setup time and easy maintenance resulting in more time to print labels and be productive.

	ZM400 ™	2746e
Printer Features	5.28 eV	
Print Width, max.	4.09" (104mm)	4.09" (104mm)
Dots/Inch	203/300/600	203 dpi
Max Print Speed	10 ips (254mm/s)	6 ips (152mm/s)
Standard RAM	16MB	512KB
STD Flash Memory	8MB	1MB
Media Features		
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	1.12" (29mm)
Label Length, max	39.0" (991mm)	22" (559mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cut.	.38" (9.7mm) Tear .5" (12.5mm) Peel 1.0" (25.4mm) Cutter
Roll Size, O.D. & Mounting	8.0" (203mm)	8.0" (203mm)
Max Ribbon Length	1476' (450m)	1160' (360m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	10 Base-T Opt
USB 2.0 Interface	Std	USB v1.1
Wireless	802.11b/g Opt	None
Other		
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	No
Full Roll Rewind	Opt	Std Liner Take-up only
Cutter	Opt	Opt
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Opt
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	EPL
LCD Display	240 x 128 (pixels)	None
Weight	32.4lbs (15kg)	28.6 lbs (13 kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	12.38" x 9.5" 16.75" (314mm x 241mm x 425 mm)
List Price of Base Model	\$1695	\$1495

ZM400 vs. 2746e

- The ZM400 printer's front control panel features a streamlined menu for simple navigation, while its proven side-loading design eliminates label and ribbon threading for quick, easy loading.
- Built with the ruggedness of a metal enclosure and die-cast frame, the ZM400 offers Zebra quality and reliability at a competitive price.
- The ZM400 printer offers much faster print speed and throughput than the 2746e (10 ips vs. 6 ips).
- The ZM400 printer offers a larger selection of connectivity options than the 2746e, including wireless.
- The ZM400 printer is easy to integrate in existing applications as it operates in EPL, as well as ZPL, APL-D and APL-I.

	ZM400 ™	S4M
Printer Features	A. 20 MV	
Print Width, max.	4.09" (104mm)	4.1" (104mm)
Dots/Inch	203/300/600	203/300 dpi
Max Print Speed	10 ips (254mm)	6 ips (152mm)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	0.75" (19.4mm)
Label Length, max	39.0" (991mm)	39" (991mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	0.7" (17.8mm) Tear, 0.5" (12.7mm) Peel.
Roll Size, O.D. & Mounting	8.0" (203mm)	8" (203mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	10/100 Opt
USB 2.0 Interface	Std	USB v1.1 Std
Wireless	802.11b/g Opt	802.11b/g Opt
Other		
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	Yes
RFID Ready	Std	No
Full Roll Rewind	Opt	No
Cutter	Opt	No
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Opt
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	ZPL, EPL, APL-I, APL-D,
LCD Display	240 x 128 (pixels)	2 x 14
Weight	32.4lbs (15kg)	27.2 lbs (12.4 kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	11.7" x 10.7" x 18.8" (295mm x 272mm x 477mm)
List Price of Base Model	\$1695	\$1145

ZM400 vs. S4M

- Both the ZM400 and the S4M printer are reliable, metal printers ideally suited for many applications, including product ID, receiving, shipping and compliance labeling.
- While both printers offer setup via an LCD display, the display on the ZM400 is larger, easier to read and offers Asian language support.
- The S4M printer has a lower duty cycle than the ZM400, but much higher than that of a LP/TLP 2844. The S4M is the ideal printer for applications that need more than a desktop yet don't need the horsepower of a ZM400.
- The ZM400 printer offers significantly faster print speeds and thus faster throughput for batch printing and other high speed applications.
- The ZM400 printer offers greater application flexibility with regard to Media handling and resolution, supporting options such liner take-up, full media rewind, cutter and 600 dpi.

	ZM400™	Z4Mplus
Printer Features	A. 20 sey	
Print Width, max.	4.09" (104mm)	4.09" (104mm)
Dots/Inch	203/300/600	203/300 dpi
Max Print Speed	10 ips (254mm)	10 ips (254mm)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	1.0" (25.4mm)
Label Length, max	39.0" (991mm)	39.0" (991mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter
Roll Size, O.D. & Mounting	8.0" (203mm)	8.0" (203mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	10/100 Opt
USB 2.0 Interface	Std	No
Wireless	802.11b/g Opt	802.11b Opt
Other		
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	Std
RFID Ready	Std	No
Full Roll Rewind	Opt	Opt
Cutter	Opt	Opt
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	No
Real Time Clock	Std Std	Std
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	ZPL, APL-I, APL-D, XML
LCD Display	240 x 128 (pixels)	2 X 16)
Weight	32.4lbs (15kg)	32.4lbs (15kg
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)
List Price of Base Model	\$1695	\$1695

ZM400 vs. Z4Mplus

- The ZM400 is the next generation of 4" Z Series printers, offering everything that Z4Mplus offers and more. The best in class just got better.
- While both printers offer setup via an LCD display, the display on the ZM400 is larger, easier to read and offers Asian language support.
- The ZM400 offers a higher print speed at 300 dpi (8 ips vs. 6 ips.) and a true 4" 600 dpi print solution.
- Ethernet support has been greatly enhanced. Internal 10/100 Ethernet no longer requires sacrificing the parallel port. Additional wireless support is offered via the WirelessPlus PrintServer.
- RFID-Ready on the ZM400 offers investment protection for when you are ready to upgrade to RFID.
- An optional ribbon spindle supporting ribbon coated ink-side in allows better "drop in" compatibility with Datamax Prodigy replacements when used with APL-D.

	ZM400™	110 <i>Xi</i> III <i>Plu</i> s™
Printer Features	A.20 do	And Service Co.
Drivet Wielth years	4.00" (40.4 mm)	4.04!! (4.02 == ==)
Print Width, max.	4.09" (104mm)	4.01" (103mm)
Dots/Inch	203/300/600	203/300/600
Max Print Speed	10 ips (254mm)	10 ips (254mm)
Standard RAM	16MB	16MB
STD Flash Memory	8MB	4MB
Media Features	4 F" (114mm)	4 F" (114mm)
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	0.79" (25.4mm)
Label Length, max Label Length min.	39.0" (991mm) 0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	39" (991mm) 0.7" (17.7mm) Tear, 0.5" (12.7mm) Peel, 0.25"(6.4mm)Rewind, 1.5"(57.2mm) Cutter.
Roll Size, O.D. & Mounting	8.0" (203mm)	8" (203mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Opt
USB 2.0 Interface	Std	Std
Wireless	802.11b/g Opt	802.11b/g Opt
Other		
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	Opt
Full Roll Rewind	Opt	Opt
Cutter	Opt	Opt
Media Supply Spindle	No	Opt
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Std
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	ZPL, APL-I, APL-D, XML
LCD Display	240 x 128 (pixels)	2X16
Weight	32.4lbs (15kg)	50lbs (23kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	15.5" x 10.4" x 19.5" (394mm x 264mm x 495mm)
List Price of Base Model	\$1695	\$2995

ZM400 vs. 110XiIIIPlus

- While the ZM400 offers a 4" 600 dpi print width vs. the 110XillIPlus 3.2" 600 dpi print width, the min label length of the 110XillIPlus is smaller, offering a better solution for small electronic labels
- The 110XiIIIPlus is all metal, including spindles, gears, etc. offering a heavy duty construction capable of lasting in the most abusive environments.
- While the print speed of both printers is comparable, the 110XiIIIPlus offers a higher duty cycle making it more appropriate for 24/7 mission critical applications.
- The 110XiIIIPlus printer's optional media spindle allows unique mounting possibilities not offered by the ZM400.
- By providing media back tension, the 110XiIIIPlus printer's media spindle can also help provide tighter registration when printing on tiny labels.
- The 110XiIIIPlus printer's adjustable print mechanism allows users to precisely "dial-in" a print line position for the best print quality possible.

	ZM600 ™	Z6Mplus™
Printer Features	· · · · · · · · · · · · · · · · · · ·	
Print Width, max.	6.60" (168mm)	6.60" (168mm)
Dots/Inch	203/300	203/300
Max Print Speed	10 ips (254mm)	10 ips (254mm)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	7.0" (178mm)	7.0" (178mm)
Label Width, min.	2.0" (51mm)	2.0" (51mm)
Label Length, max	39.0" (991mm)	39.0" (991mm)
Label Length Min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	.5" (12.7mm) / 1.0" (25.4mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	8" (203mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	N/A
Wireless	802.11b/g Opt	802.11b Optional
Other		N/A
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	Yes
RFID Ready	Std	No
Full Roll Rewind	Opt	Opt
Cutter	Opt	Opt
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Std
Printer Languages	ZPL, ELP, APL-I, APL- D, XML	ZPL, APL-I, APL-D, XML
LCD Display	240 x 128 (pixels)	2X16 Char
Weight	34.7lbs (16kg)	34.7lbs (16kg)
Size (H x W x L)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)
List Price of Base Model	\$2995	\$2995

ZM600 vs. Z6Mplus

- The ZM600 is the next generation of 6" Z Series printers, offering everything that Z6Mplus offers and more. The best in class just got better.
- While both printers offer setup via an LCD display, the display on the ZM600 is larger, easier to read and offers Asian language support.
- The ZM600 offers a higher print speed at 300 dpi (8 ips vs. 6 ips.).
- Ethernet support has been greatly enhanced. Internal 10/100 Ethernet no longer requires sacrificing the parallel port. Additional wireless support is offered via the WirelessPlus PrintServer.
- RFID-Ready on the ZM600 offers investment protection for when you are ready to upgrade to RFID.

	ZM600 ™	170XillIplus™
Printer Features		
	- Table	
Print Width, max.	6.60" (168mm)	6.60" (168mm)
Dots/Inch	203/300	203/300
Max Print Speed	10 ips (254mm)	12 ips (305mm)
Standard RAM	16MB	16MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	7.0" (178mm)	7.1" (180mm)
Label Width, Min	2.0" (51mm)	2.0" (51mm)
Label Length, max	39.0" (991mm)	39.0" (991mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	0.7"(17.7mm) Tear, 0.5" (12.7mm) Peel, 0.25"(6.4mm)Rewind, 1.5"(57.2mm) Cutter.
Roll Size, O.D. & Mounting	8.0" (203mm)	8" (203mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	10/100 Opt
USB 2.0 Interface	Std	Std
Wireless	802.11b/g Opt	802.11b/g Opt
Other		
Ribbon Coated	Inside or Outside	Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	No
Full Roll Rewind	Opt	Opt
Cutter	Opt	Opt
Media supply spindle	No	Opt
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Std
Printer Languages	ZPL, ELP, APL-I, APL-D, XML	ZPL, APL-I, APL-D, XML
LCD Display	240 x 128 (pixels)	2X16
Weight	34.7lbs (16kg)	67lbs. (30.5 kg)
Size (H x W x L)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)	15.5" x 13.15" x 19.5" (393.7mm x 334.4mm x 495.3mm)
List Price of Base Model	\$2995	\$7495

ZM600 vs. 170XiIIIPlus

- The 170XiIIIPlus is all metal, including spindles, gears, etc. offering a heavy duty construction capable of lasting in the most abusive environments.
- The 170XiIIIPlus printer offers significantly faster print speeds and thus faster throughput for batch printing and other high speed applications.
- The 170XiIIIPlus offers a higher duty cycle making it more appropriate for 24/7 mission critical applications.
- The 170XiIIIPlus printer's optional media spindle allows unique mounting possibilities not offered by the ZM600.
- By providing media back tension, the 170XiIIIPlus printer's media spindle can also help provide tighter registration when printing on tiny labels.
- The 170XiIIIPlus printer's adjustable print mechanism allows users to precisely "dial-in" a print line position for the best print quality possible.

VI. COMPETITIVE ANALYSIS ZM400 Competitive Space Overview

	ZM400 Compensive Space Overview						
	Datamax I-Class	Intermec PM4i	Intermec PF4i	Sato CL-Series	Sato GTe	Tec B-SA4	Tec B-SX4
Print Width	4"	4"	4"	4"	4"	4"	4"
Available Resolution	203 dpi 300 dpi 400 dpi 600 dpi	203 dpi 300 dpi	203 dpi 300 dpi	203 dpi 305dpi	203 dpi 300 dpi 609 dpi	203 dpi 300 dpi 600 dpi (2006)	203 dpi
Print Speed	203 dpi –10ips 300 dpi – 8ips 400 dpi – 6ips 600 dpi – 4ips	203 dpi – 8ips 300 dpi – 8ips	203 dpi – 8ips 300 dpi – 8ips	4" – 6ips	203 dpi – 12ips 305 dpi – 12ips 600 dpi – 6ips		10 ips
RAM	8MB	8MB	8MB	16MB	4MB	NA	8 MB
Flash	1-2MB	4MB	4MB	2MB	2MB	4MB	4 MB
Interface							
Serial	Std	Std	Std	Std	Optional	Optional	Std
Parallel	Std	Optional	Optional	Std	Optional	Std	Std
USB	Optional	Std	Std	Optional	Optional	Std	Optional
10/100 Ethernet	Optional	Std	Optional	Optional	Optional	Std	Optional
Wireless	Optional	Optional	Optional	Optional	Optional	Optional	Optional
Other							
Ribbon Coating	Inside or Outside	Inside/Outside	Inside	Inside	Inside/Outside	Inside	Inside
LCD	2 x 20 Char	2 x 16 Char	2 x 16Char	2 x 16 Char	Icon Driven	2 x 16 Char	2 x 16 Char
RFID Ready	YES	YES	NO	YES	YES	YES	YES
List Price	\$1495(DT) / \$1595(DT/TT)	\$1995	\$1695(DT) / \$1995(DT/TT)	\$1695	\$1895	\$1695	\$1995

	ZM400	I-4210 / I-4308
Printer Features		
Print Width, max.	4.09" (104mm)	4.10" (104mm)
Dots/Inch	203/300/600	203/300
Max Print Speed	10 ips (254mm/s)	10 ips (254mm/s)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	2MB
Media Features		
Label Width, max.	4.5" (114mm)	4.65" (118mm)
Label Width, min.	1.0" (25.4mm)	1.0" (25.4mm)
Label Length, max	39.0" (991mm)	99" (2475mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	0.25" (6mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	8.0" (203mm)
Max Ribbon Length	1476' (450m)	1968' (600m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	Optional	Optional
USB 2.0 Interface	Std	No – USB 1.1 Opt
Wireless	802.11b/g Opt	Optional
Other		
Ribbon Coated	Inside or Outside	Inside or Outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	No
Full Roll Rewind	Optional	6" Diameter
Cutter	Optional	Optional
Media Supply Spindle	No	Std
Quick Change Platen Roller	Std	Std
Real Time Clock	Std	Optional
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	DPL
LCD Display	240 x 128 (pixels)	2 X 20 Char
Weight	32.4lbs (15kg)	45lbs (20.5kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	12.7" x 12.6" x 18.6" (323mm x 321mm x 473mm)
List Price of base Model	\$1695	\$1595

ZM400 vs. Datamax I-Class

Things to Rave About

- Internal full-media rewind with 8-inch diameter capacity
- Media Hangar Guide prevents dancing and telescoping media
- Firm Printhead Locking Design, prevents opening during jobs
- Side-Loading Printhead design for easy media and ribbon placement
- Large media and ribbon window
- Field upgradeable printhead
- 600dpi availability
- Large LCD Display

Attack I-Class Achilles Heel

- 6-inch total diameter media rewind capacity
- No Media Hangar Guide can cause printing misalignment
- Black platen rollers make dust and dirt hard to see
- Printhead easily unlocks if user does not lock in place
- Media hub needs to be swapped for 1.5" and 3" cores. Hub can easily get misplaced.

	ZM400	PM4i
Printer Features	A.De 697	
Print Width, max.	4.09" (104mm)	4.09" (104mm)
Dots/Inch	203/300/600	203/300
Max Print Speed	10 ips (254mm/s)	8 ips (203mm/s)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	1.0" (25.4mm)
Label Length, max	39.0" (991mm)	99.2" (2520mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	.32" (8mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	8.38" (213mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Optional
Ethernet	10/100 Opt	Std
USB 2.0 Interface	Std	No - USB 1.1 Std
Wireless	802.11b/g Opt	802.11b Optional
Other		
Ribbon Coated	Inside or Outside	Inside/outside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	Yes
RFID Ready	Std	Std
Full Roll Rewind	Optional	Liner Take-up Opt
Cutter	Optional	Optional
Media Supply Spindle	No	Optional
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Optional
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	IPL
LCD Display	240 x 128 (pixels)	2 x 16 Char
Weight	32.4lbs (15kg)	29.8lbs (15kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	10.3" x 11.7" x 21.4" (263mm x 298mm x 544mm)
List Price of Base Model	\$1695	\$1995

ZM400 vs. Intermec PM4i

Things to Rave About

- Large, easy to view LCD Screen for intuitive, quick configurations
- Side-loading printhead design, eliminates media and ribbon threading
- Increased application space with 600dpi availability
- Easy and tooless replacement of **printhead**
- Easy and tooless replacement of platen roller
- Faster **print speed** offers enhanced productivity

Attack PM4i Achilles Heel

- No rewind capability, only liner take-up
- Ribbon take-up spindle requires empty core
- Large media edge guide not standard
- Media and ribbon must be threaded through printhead
- Printhead pressure adjustment requires tools

	ZM400	PF4i
Printer Features	A.204 60F	
Print Width, max.	4.09" (104mm)	4.09" (104mm)
Dots/Inch	203/300/600	203/300
Max Print Speed	10 ips (254mm/s)	8 ips (203mm/s)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Width, min.	1.0" (25.4mm)	1.0" (25.4mm)
Label Length, max	39.0" (991mm)	99.2" (2520mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	.32" (8mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	6.0" (150mm)
Max Ribbon Length	1476' (450m)	980' (300M)
Interface		
Serial	Std	Std
Parallel	Std	Optional
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	No – USB 1.1 Std
Wireless	802.11b/g Opt	802.11b/g Optional
Other		
Ribbon Coated	Inside or Outside	Inside
Media and Ribbon Window	Std	No
Field Upgradeable Printhead	Yes	Yes
RFID Ready	Std	No
Full Roll Rewind	Optional	Liner Take-up Opt
Cutter	Optional	Optional
Media Supply Spindle	No	Optional
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Optional
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	IPL
LCD Display	240 x 128 (pixels)	2 x 16 Char
Weight	32.4lbs (15kg)	17.7lbs (8kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	15.9" x 7" x 9.6" (405mm x 178mm x 244mm)
List Price of Base Model	\$1695	\$1695

ZM400 vs. Intermec PF4i

Things to Rave About

- Large, easy to view LCD
 Screen for intuitive, quick configurations
- Side-loading printhead design, eliminates media and ribbon threading
- Increased application space with 600dpi availability
- Easy and tooless replacement of printhead
- Easy and tooless replacement of platen roller
- Faster print speed offers enhanced productivity
- 3:1 ratio for media to ribbon assists with reorder planning

Attack PF4i Achilles Heel

- Media hangar guide has 4 different positions configurable based on media diameter
- No rewind capability, only liner take-up
- Ribbon take-up spindle requires empty core
- Lacks media and ribbon window
- Small media hangar guide
- Media and ribbon must be threaded through printhead
- Printhead pressure adjustment requires tools

	ZM400	CL408e
Printer Features	- De 60	XATH.
Print Width, max.	4.09" (104mm)	4.1" (104mm)
Dots/Inch	203/300/600	203/305
Max Print Speed	10 ips (254mm/s)	6 ips (153mm/s)
Standard RAM	16MB	16MB
STD Flash Memory	8MB	2MB
Media Features		
Label Width, max.	4.5" (114mm)	5.1" (131mm)
Label Width, min.	1.0" (25.4mm)	.87" (22mm)
Label Length, max	39.0" (991mm)	49.2" (1250mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	.25" (6.4mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	8.6" (218mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	Yes
Wireless	802.11b/g Opt	802.11g Opt
Other		
Ribbon Coated	Inside or Outside	Inside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	Optional
Full Roll Rewind	Optional	Partial (2166")
Cutter	Optional	Optional
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	Std
Real Time Clock	Std	Optional
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	PGL,ZGL,DGL,TGL,
LCD Display	240 x 128 (pixels)	2 line x 16 character
Weight	32.4lbs (15kg)	28.7lbs (13kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	12.6" x 10.7" x 16.9" (321mm x 271mm x 430mm)
List Price of Base Model	\$1695	\$1645

ZM400 vs. Sato CL-408e

Things to Rave About

- Large, easy to view LCD Screen for intuitive, quick configurations
- Side-loading printhead design, eliminates media and ribbon threading
- Increased application space with 600dpi availability
- Easy and tooless replacement of printhead
- Easy and tooless replacement of platen roller
- Faster print speed offers enhanced productivity
- Configurable ink coated-in or ink coated-out ribbon spindle
- 3:1 ratio for media to ribbon assists with reorder planning

Attack CL408e Achilles Heel

- Internal rewind is designed as a liner takeup, not for batch printing
- If batch printing is needed, external rewind has to be installed increasing foot print size
- Ribbon take-up spindle requires empty core
- Media and ribbon must be threaded through printhead
- Dip switches are used to configure the printer

	ZM400	GT408e
Printer Features		- 1995
	4.204.07	100 mm
Print Width, max.	4.09" (104mm)	4.1" (104mm)
Dots/Inch	203/300/600	203/305/609
Max Print Speed	10 ips (254mm/s)	12 ips (305mm/s)
Standard RAM	16MB	4MB
STD Flash Memory	8MB	2MB
Media Features		
Label Width, max.	4.5" (114mm)	5.04" (128mm)
Label Width, min.	1.0" (25.4mm)	.87" (22mm)
Label Length, max	39.0" (991mm)	98.43" (2500mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	.24" (6mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	10.43" (265mm)
Max Ribbon Length	1476' (450m)	1476' (450m)
Interface		
Serial	Std	Optional
Parallel	Std	Optional
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	Optional 12Mbps
Wireless	802.11b/g Opt	802.11b/g Optional
Other		
Ribbon Coated	Inside or Outside	Inside/Outside
Media and Ribbon Window	Std	Yes
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	Yes
Full Roll Rewind	Optional	No
Cutter	Optional	Optional
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	Std
Real Time Clock	Std	Optional
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	SBPL
LCD Display	240 x 128 (pixels)	Icon Driven
Weight	32.4lbs (15kg)	33lbs (15kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	12" x 10.7" x 17.9" (305mm x 271mm x 455mm)
List Price of Base Model	\$1695	\$1895

ZM400 vs. Sato GTe

Things to Rave About

- Large, easy to view LCD Screen for intuitive, quick configurations
- Side-loading printhead design, eliminates media and ribbon threading
- Easy and tooless replacement of **printhead**
- Easy and tooless replacement of platen roller

Attack GTe Achilles Heel

- External rewind option increases footprint size
- Ribbon take-up spindle requires empty core
- Media and ribbon must be threaded through printhead
- Printer configuration requires tool
- Tinted media and ribbon window does not allow for easy visibility

Printer Features 4.09" (104mm) 4.1" (104mm) Dots/Inch 203/300/600 203/300 Max Print Speed 10 ips (254mm/s) 6 ips (152mm/s) Standard RAM 16MB Not Stated STD Flash Memory 8MB 4MB Media Features 4.5" (114mm) 4.5" (114mm) Label Width, max. 4.5" (114mm) 4.5" (114mm) Label Length, max 39.0" (991mm) 39" (991mm) Label Length min. 0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter 0.25" (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476" (450m) 1476" (450m) Interface Serial Std Optional Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Inside or Outside Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window		ZM400	Toshiba B-SA4
Dots/Inch 203/300/600 203/300 Max Print Speed 10 ips (254mm/s) 6 ips (152mm/s) Standard RAM 16MB Not Stated STD Flash Memory 8MB 4MB Media Features 4.5" (114mm) 4.5" (114mm) Label Width, max. 4.5" (114mm) 1.0" (25.4mm) Label Length, max 39.0" (991mm) 39" (991mm) Label Length min. 0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter 0.25" (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Max Ribbon Length 1476' (450m) 1476' (450m) Interface 5td Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std <td< th=""><th>Printer Features</th><th></th><th></th></td<>	Printer Features		
Dots/Inch 203/300/600 203/300 Max Print Speed 10 ips (254mm/s) 6 ips (152mm/s) Standard RAM 16MB Not Stated STD Flash Memory 8MB 4MB Media Features 4.5" (114mm) 4.5" (114mm) Label Width, max. 4.5" (114mm) 1.0" (25.4mm) Label Length, max 39.0" (991mm) 39" (991mm) Label Length min. 0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter 0.25" (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Max Ribbon Length 1476' (450m) 1476' (450m) Interface 5td Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std <td< td=""><td></td><td>A.Di Gr</td><td></td></td<>		A.Di Gr	
Max Print Speed 10 ips (254mm/s) 6 ips (152mm/s) Standard RAM 16MB Not Stated STD Flash Memory 8MB 4MB Media Features 4.5" (114mm) 4.5" (114mm) Label Width, max. 4.5" (114mm) 1.0" (25.4mm) Label Length, max 39.0" (991mm) 39" (991mm) Label Length, max 39.0" (203mm) 0.25" (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Interface 5td Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std No Std.	Print Width, max.	4.09" (104mm)	4.1" (104mm)
Standard RAM 16MB Not Stated STD Flash Memory 8MB 4MB Media Features	Dots/Inch	203/300/600	203/300
STD Flash Memory 8MB	Max Print Speed	10 ips (254mm/s)	6 ips (152mm/s)
Media Features	Standard RAM	16MB	Not Stated
Label Width, max. Label Width, min. Label Length, max 1.0" (25.4mm) 39.0" (991mm) 39" (991mm) 1.0" (25.4mm) 39" (991mm) 39" (991mm) 1.0" (25.4mm) 1.0" (20.4mm) 1.0" (20.4mm) 1.0" (20.4mm) 1.0" (20.4mm) 1.0" (20.4mm)	STD Flash Memory	8MB	4MB
Label Width, min. 1.0" (25.4mm) 1.0" (25.4mm) Label Length, max 39.0" (991mm) 39" (991mm) Label Length min. 0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Interface Std Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Inside or Outside Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes Full Roll Rewind Optional No Cutter Optional No Guick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages 240 x 128 (pixels) 2 lines, 16 character Weight <td< td=""><td>Media Features</td><td></td><td></td></td<>	Media Features		
Label Length, max 39.0" (991mm) 39" (991mm) Label Length min. 0.5" (12.7mm) 0.25" (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Interface 5td Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Inside or Outside Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes Full Roll Rewind Optional No Cutter Optional No Media Supply Spindle No Std. Quick Change Platen Roller Std Optional Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels)	Label Width, max.	4.5" (114mm)	4.5" (114mm)
Label Length min. 0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter 0.25" (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Interface 5td Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Optional Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-I, A	Label Width, min.	1.0" (25.4mm)	1.0" (25.4mm)
Label Length min. Tear/Peel/Rewind, 1.0" (25.4mm)Cutter 0.25 (6.4mm) / 0.6" (15.2) Roll Size, O.D. & Mounting 8.0" (203mm) 8.0" (203mm) Max Ribbon Length 1476' (450m) 1476' (450m) Interface Std Optional Serial Std Std Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes Full Roll Rewind Optional No Cutter Optional No Guick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Meight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) <td>Label Length, max</td> <td>39.0" (991mm)</td> <td>39" (991mm)</td>	Label Length, max	39.0" (991mm)	39" (991mm)
Max Ribbon Length 1476' (450m) 1476' (450m) Interface Serial Std Optional Parallel Std Std Std Ethernet 10/100 Opt Std Std USB 2.0 Interface Std Std Std Wireless 802.11b/g Opt Optional Optional Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes Field Upgradeable Printhead Yes Yes Full Roll Rewind Optional No Cutter Optional No Full Roll Rewind Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (Label Length min.	Tear/Peel/Rewind,	
Interface Serial Std Optional	Roll Size, O.D. & Mounting	8.0" (203mm)	8.0" (203mm)
Serial Std Optional Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Inside or Outside Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 338mm x 278mm x 402mm) 402mm)	Max Ribbon Length	1476' (450m)	1476' (450m)
Parallel Std Std Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Inside or Outside Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std Optional Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 402mm) 402mm)	Interface		
Ethernet 10/100 Opt Std USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Ribbon Coated Inside or Outside Inside Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 402mm) 402mm)	Serial	Std	Optional
USB 2.0 Interface Std Std Wireless 802.11b/g Opt Optional Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 475mm) 402mm)	Parallel	Std	Std
Wireless 802.11b/g Opt Optional Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes Fill Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std Optional Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 402mm) 402mm)	Ethernet	10/100 Opt	Std
Other Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std Optional Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 475mm) 402mm)	USB 2.0 Interface	Std	Std
Ribbon Coated Inside or Outside Inside Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 475mm) 402mm)	Wireless	802.11b/g Opt	Optional
Media and Ribbon Window Std Yes Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 402mm) (332mm x 238mm x 402mm)	Other		
Field Upgradeable Printhead Yes Yes RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	Ribbon Coated	Inside or Outside	Inside
RFID Ready Std Yes Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	Media and Ribbon Window	Std	Yes
Full Roll Rewind Optional No Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (332mm x 238mm x 475mm) (332mm x 238mm x 402mm)	Field Upgradeable Printhead	Yes	Yes
Cutter Optional Optional Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	RFID Ready	Std	Yes
Media Supply Spindle No Std. Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	Full Roll Rewind	Optional	No
Quick Change Platen Roller Std No Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) 13.32mm x 238mm x 402mm)	Cutter	Optional	Optional
Real Time Clock Std Optional Printer Languages ZPL, EPL, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	Media Supply Spindle	No	Std.
ZPL, EPL, APL-I, APL-D, XML TPL LCD Display 240 x 128 (pixels) 2 lines, 16 character Weight 32.4lbs (15kg) 33.1lbs (15kg) Size (H x W x L) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) 13.1" x 9.4" x 15.8" (332mm x 238mm x 402mm)	Quick Change Platen Roller	Std	No
APL-D, XML 240 x 128 (pixels) 2 lines, 16 character 240 x 128 (pixels) 2 lines, 16 character 32.4lbs (15kg) 33.1lbs (15kg) 13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	Real Time Clock		Optional
Weight 32.4lbs (15kg) 33.1lbs (15kg) 13.3" x 10.9" x 18.7" 13.1" x 9.4" x 15.8" Size (H x W x L) (338mm x 278mm x 475mm) (332mm x 238mm x 402mm)	Printer Languages	APL-D, XML	TPL
Size (H x W x L) 13.3" x 10.9" x 18.7" 13.1" x 9.4" x 15.8" (338mm x 278mm x 475mm) 402mm)	LCD Display		
Size (H x W x L) (338mm x 278mm x (332mm x 238mm x 475mm) 402mm)	Weight		` •,
	Size (H x W x L)	(338mm x 278mm x	(332mm x 238mm x
	List Price of Base Model		

ZM400 vs. Tec B-SA4

Things to Rave About

- Large, easy to view LCD
 Screen for intuitive, quick configurations
- Side-loading printhead design, eliminates media and ribbon threading
- Easy and tooless replacement of printhead
- Easy and tooless replacement of platen roller
- Faster print speed offers enhanced productivity

Attack B-SA4 Achilles Heel

- Menu interface offers limited printer setup features (feed/ pause/restart)
- Media and ribbon loading requires learning curve from top opening
- Simultaneous ribbon and media threading provides a challenge
- Printhead pressure toggle is limited to two settings
- Ribbon selection may be limited to only Toshiba brand
- Black Platen Roller makes dirt hard to see

	ZM400	B-SX4
Printer Features		
	4.20 dg	BASAT TANKSTON
Print Width, max.	4.09" (104mm)	4.1" (104mm)
Dots/Inch	203/300/600	203
Max Print Speed	10 ips (254mm/s)	10 ips (254mm/s)
Standard RAM	16MB	8MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	4.5" (114mm)	4.42" (112mm)
Label Width, min.	1.0" (25.4mm)	1.2" (30 mm)
Label Length, max	39.0" (991mm)	59" (1498mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm)Cutter	0.3" (8mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	7.9" (200mm)
Max Ribbon Length	1476' (450m)	1968" (600m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	Optional
Wireless	802.11b/g Opt	802.11b optional
Other		
Ribbon Coated	Inside or Outside	Inside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	NO
RFID Ready	Std	Std
Full Roll Rewind	Optional	Liner Take-up
Cutter	Optional	Optional
Media Supply Spindle	No	Std
Quick Change Platen Roller	Std	No
Real Time Clock	Std	No
Printer Languages	ZPL, EPL, APL-I, APL-D, XML	TPL, XML
LCD Display	240 x 128 (pixels)	2 X 16 Char
Weight	32.4lbs (15kg)	39.7 (18kg)
Size (H x W x L)	13.3" x 10.9" x 18.7" (338mm x 278mm x 475mm)	12.1" x 11.5" x 18.1" 12.1mm x 11.5mm x 18.1mm)
List Price of Base Model	\$1695	\$1995

ZM400 vs. Tec B-SX4

Things to Rave About

- Large, easy to view LCD Screen for intuitive, quick configurations
- Increased application space with 300dpi and 600dpi availability
- Easy and tooless replacement of **printhead**
- Easy and tooless replacement of platen roller
- Field upgradeable printhead resolution
- 802.11b/g wireless

Attack B-SX4 Achilles Heel

- Fan and filter needed for cooling machine, and located at side.
 Introduces dirt and debris into electronic components
- Toggle switch required when using rewind or peel mode
- Small media and ribbon window
- Loading media requires learning curve. Equipped with two separate plates that sandwich media
- Printhead opening latch requires learning curve

ZM600 Competitive Space Overview

ZIVIOUU C	ompennve	Space Ove	IVIEW	
	Datamax W. Class	Intermec	Sato	Tec
	W-Class	PX6i	CL-6XXe	B-SX5
Print Width	6.6"	6.59"	6.0"	5.02"
Available Resolution	203 dpi 300 dpi	203 dpi 300 dpi	203 dpi 305 dpi	306 dpi
Print Speed	8 ips	9 ips	8 ips	8 ips
RAM	16MB	8MB	16MB	16MB
Flash	2MB	4MB	2MB	4MB
Interface				
Serial	Std	Std	Std	Std
Parallel	Std	Optional	Std	Std
USB	Optional – USB 1.1	Std	Optional	Optional – USB 1.1
10/100 Ethernet	Optional	Std	Optional	Optional
Wireless	No	Optional 802.11b/g	Optional 802.11b	Optional 802.11b
Other				
Ribbon Coating	Inside	Inside/Outside	Inside	Inside
LCD	2 x 20 Char	2 x 16Char	2 x 16 Char	2 x 16 Char
RFID Ready Standard	NO	NO	No	YES
List Price	\$3195	\$3095	\$2995	\$3495

	ZM600	W-6208/W-6308
Printer Features		
	- Street	The state of the s
Print Width, max.	6.6" (168mm)	6.6" (168mm)
Dots/Inch	203/300	203/300
Max Print Speed	10 ips (254mm/s)	8 ips (203mm/s)
Standard RAM	16MB	16MB
STD Flash Memory	8MB	2MB
Media Features		
Label Width, max.	7.0" (178mm)	6.7" (170mm)
Label Width, min.	2.0" (51mm)	2.0" (51mm)
Label Length, max	39.0" (991mm)	99.0" (2516mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter	.5" (12.7mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	8" (203mm)
Max Ribbon Length	1476' (450m)	1509' (460m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	No- USB 1.1 Optional
Wireless	802.11b/g Opt	No
Other		
Ribbon Coated	Inside or Outside	Inside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	No
Full Roll Rewind	Optional	5" Diameter
Cutter	Optional	Optional
Media Supply Spindle	No	Std
Quick Change Platen Roller	Std	No
Real Time Clock	Std	No
Printer Languages	ZPL, ELP, APL-I, APL-D, XML	DPL
LCD Display	240 x 128 (pixels)	2 line x 20 character
Weight	34.7lbs (16kg)	55.0 lbs (24.8kg)
Size (H x W x L)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)	14.8" x 13.8" x 18.5" (376mm x 351mm x 470mm)
List Price of Base Model	\$2995	\$3195

ZM600 vs. Datamax W-Class

Things to Rave About

- Internal full-media rewind with 8-inch diameter capacity
- Media Hangar Guide prevents dancing and telescoping media
- Firm Printhead Locking Design, prevents opening during jobs
- Large media and ribbon window
- Field upgradeable printhead
- Large **LCD** Display

Attack W-6208/W-6308 Achilles Heel

- Limited Flash memory
- J-Hook needed for ribbon take-up spindle
- Limited internal rewind capability with core

	ZM600	PX6i		
Printer Features				
	- Dates	1000		
Print Width, max.	6.60" (168mm)	6.59" (168mm)		
Dots/Inch	203/300	203/300		
Max Print Speed	10 ips (254mm/s)	9 ips (229mm/s)		
Standard RAM	16MB	8MB		
STD Flash Memory	8MB	4MB		
Media Features				
Label Width, max.	7.0" (178mm)	6.69" (170mm)		
Label Width, min.	2.0" (51mm)	3.0" (76.2mm)		
Label Length, max	39.0" (991mm)	161" (4095mm)		
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter	N/A		
Roll Size, O.D. & Mounting	8.0" (203mm)	8.38"		
Max Ribbon Length	1476' (450m)	1967' (600m)		
Interface				
Serial	Std	Std		
Parallel	Std	Optional		
Ethernet	10/100 Opt	Std		
USB 2.0 Interface	Std	Std		
Wireless	802.11b/g Opt	802.11b/g Optional		
Other				
Ribbon Coated	Inside or Outside	Inside/Outside		
Media and Ribbon Window	Std	No		
Field Upgradeable Printhead	Yes	Yes		
RFID Ready	Std	No		
Full Roll Rewind	Optional	Liner Take-Up Only		
Cutter	Optional	Optional		
Media Supply Spindle	No	No		
Quick Change Platen Roller	Std	No		
Real Time Clock	Std	Optional		
Printer Languages	ZPL, ELP, APL-I, APL-D, XML	IPL		
LCD Display	240 x 128 (pixels)	2 lines x 16 characters		
Weight	34.7lbs (16kg)	33.0 lbs (15kg)		
Size (H x W x L)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)	9.4" x 13.2" x 19" (238mm x 335mm x 482mm)		
List Price of Base Model	\$2995	\$3095		
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ZM600 vs. Intermec PX6i

Things to Rave About

- Large **LCD** Display
- Internal full-media rewind with 8-inch diameter capacity
- Media Hangar Guide prevents dancing and telescoping media
- Firm Printhead Locking Design, prevents opening during jobs
- Side-Loading Printhead design for easy media and ribbon placement
- Large media and ribbon window
- Field upgradeable printhead
- Faster print **speed**

Attack Intermec PX6i Achilles Heel

- No media rewind, liner take-up only
- Core-to-Core ribbon takeup. Must have empty core to start
- Ribbon Supply Spindle needs centering under core
- Absence of hangar guide increases chances of telescoping and misalignment

	ZM600	CL608e/CL612e
Printer Features	- Alberta	ANTH
Print Width, max.	6.60" (168mm)	6" (152mm)
Dots/Inch	203/300	203/305
Max Print Speed	10 ips (254mm/s)	8 ips (203mm/s)
Standard RAM	16MB	16MB
STD Flash Memory	8MB	2MB
Media Features		
Label Width, max.	7.0" (178mm)	7.00" (178mm)
Label Width, min.	2.0" (51mm)	1.96" (50mm)
Label Length, max	39.0" (991mm)	49.2" (1249mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter	.78" (20mm)
Roll Size, O.D. & Mounting	8.0" (203mm)	8.6" (218mm)
Max Ribbon Length	1476' (450m)	1475' (450m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	Optional Adapter
Wireless	802.11b/g Opt	802.11b
Other		
Ribbon Coated	Inside or Outside	Inside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	N/A
Full Roll Rewind	Optional	External
Cutter	Optional	No
Media Supply Spindle	No	No
Quick Change Platen Roller	Std	No
Real Time Clock	Std	Optional
Printer Languages	ZPL, ELP, APL-I, APL-D, XML	JCL
LCD Display	240 x 128 (pixels)	2 X 16 Char
Weight	34.7lbs (16kg)	41.9lbs (19kg)
Size (H x W x L)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)	13.8"x16.9"x11.7" (352mm x 429mm x 298mm)
List Price of Base Model	\$2995	\$2995

ZM600 vs. Sato CL-6XXe

Things to Rave About

- Large, easy to view LCD Screen for intuitive, quick configurations
- Side-loading printhead design, eliminates media and ribbon threading
- Easy and tooless replacement of **printhead**
- Easy and tooless replacement of platen roller
- Faster print speed offers enhanced productivity
- Configurable ink coated-in or ink coated-out ribbon spindle

Attack CL608e/CL612e Achilles Heel

- No internal rewind. If rewind is required, external unit must be purchased increasing footprint size.
- Ribbon take-up spindle requires empty core
- Media and ribbon must be threaded through printhead
- Dip switches are used to configure the printer

	ZM600	B-SX5
Printer Features		
	A Delay	P. GWCT Constants
Print Width, max.	6.60" (168mm)	5.02" (127.5mm)
Dots/Inch	203/300	306
Max Print Speed	10 ips (254mm/s)	8 ips (203mm/s)
Standard RAM	16MB	16MB
STD Flash Memory	8MB	4MB
Media Features		
Label Width, max.	7.0" (178mm)	5.5" (140mm)
Label Width, min.	2.0" (51mm)	1.06" (27mm)
Label Length, max	39.0" (991mm)	59.0" (1498mm)
Label Length min.	0.5" (12.7mm) Tear/Peel/Rewind, 1.0" (25.4mm) Cutter	.32" (8mm) Batch .9" (23.4mm) Tear/Peel
Roll Size, O.D. & Mounting	8.0" (203mm)	7.87" (200mm)
Max Ribbon Length	1476' (450m)	1967' (600m)
Interface		
Serial	Std	Std
Parallel	Std	Std
Ethernet	10/100 Opt	Optional
USB 2.0 Interface	Std	1.1 Optional
Wireless	802.11b/g Opt	802.11b Optional
Other		
Ribbon Coated	Inside or Outside	Inside
Media and Ribbon Window	Std	Std
Field Upgradeable Printhead	Yes	No
RFID Ready	Std	Yes
Full Roll Rewind	Optional	Liner Take-up
Cutter	Optional	Optional
Media Supply Spindle	No	Std
Quick Change Platen Roller	Std	No
Real Time Clock	Std	No
Printer Languages	ZPL, ELP, APL-I, APL-D, XML	TPL, XML
LCD Display	240 x 128 (pixels)	2 X 16 Char
Weight	34.7lbs (16kg)	41.9 lbs (19kg)
Size (H x W x L)	13.3" x 13.4" x 18.7" (338mm x 441mm x 475mm)	12.1" x 11.5" x 18.1" (308mm x 291mm x 460mm)
List Price of Base Model	\$2995	\$3495

ZM600 vs. Tec B-SX5

Things to Rave About

- Large, easy to view LCD Screen for intuitive, quick configurations
- Easy and tooless replacement of printhead
- Easy and tooless replacement of platen roller
- Faster print speed offers enhanced productivity
- Field upgradeable printhead resolution
- 802.11b/g wireless

Attack B-SX5 Achilles Heel

- Fan and filter needed for cooling machine, and located at side.
 Introduces dirt and debris into electronic components
- Toggle switch required when using rewind or peel mode
- Small media and ribbon window
- Loading media requires learning curve. Equipped with two separate plates that sandwich media
- Printhead opening latch requires learning curve

VII. ZEBRA ADVANTAGE

THE ZEBRA ADVANTAGE

Zebra Technologies delivers innovative engineering to create the widest breadth of products in the market – all of which use Zebra's Programming Language (ZPL). Zebra's products are recognized for their quality and reliability. When you sell Zebra products, you can expect value-added services and support, including...

Quality Products / World-Wide Dedicated Zebra Technical Support

A high-quality product line backed by 30+ years of experience in the bar code printer industry coupled with the best service and support available. No other bar code printer company can back your selection with a solid base of manufacturing, sales, service and support.

Fast / Friendly Customer Service with Multi-Lingual Capabilities

Zebra takes pride in having a highly trained, multilingual customer service department and extensive reseller network to support your customers around the globe. Zebra assigns dedicated associates who are certified product experts, which means they will know which Zebra product combinations are optimal for your application(s). A Zebra associate will also ensure that your orders are shipped on time, will quickly resolve any problems, and will answer your questions as they arise.

Global Network of Authorized Service Providers

Zebra has a worldwide presence that extends into 70 countries, supporting customers and businesses anywhere it is required. When you make a commitment to Zebra, you know Zebra is making a commitment to you as well.

Fast, Affordable Depot Repair

If your printer should require maintenance that can't be resolved over the phone or via our fax back website system, Zebra's factory repair services department offers several service options, including two-day rush depot repair. Or, you can work with Zebra's third-party service providers who can provide on-site or depot repair programs.

24-Hour Interactive Technical Support via Zebra's Website at: www.zebra.com

Zip Support™ is Zebra's **24/7/365** (24hrs per day/7days a week/365 days a year) technical support via the internet. Access is a breeze! Our knowledgeable technical support staff is available to answer your questions and can be reached via phone or the internet. Information on flat-rate repair prices, training schedules, printer specifications, software, maintenance parts lists and troubleshooting procedures is also located on our internet website.

All information is accessible 24 hours a day, providing an invaluable service developed specifically with our partners and customers in mind.

Flexible Training Options

Zebra offers a variety of sales and technical training courses that are unparalleled in the industry. Reseller partners and their customers can receive comprehensive certified manufacturer training by participating in Zebra's training programs, which are conducted by our knowledgeable in-house staff. We have a flexible training schedule in which you can choose from individual courses or packaged course groupings that are offered at Zebra's headquarters in Vernon Hills, Illinois, USA. If you'd like, we can even arrange to come to your location with customized courses developed to tackle your specific needs.

12-Month Warranty on Zebra Printers

At Zebra, we have a quality philosophy that goes far beyond ISO 9001 certification procedures and Total Quality Management processes. Our competitive product warranties – 12 month for labor and parts and 6 months for printheads – are consistent with industry standards.

ZPL/ZPLII Backwards and Forwards Compatibility/Application Flexibility

Zebra's ZPL/ZPLII printer programming language represents a consistent platform that guarantees backward and forward compatibility with all existing and new generation Zebra printers. Compared to other competitive printer languages, ZPL/ZPLII offers more application flexibility in that it can be easily reconfigured for any ASCII based system. It is a compact, concise and relatively simple code language designed to promote quick printer processing, yet is rich in bar code font and graphics capabilities.

Software Options to Suit Your Specific Application Needs

Zebra's printers, software and wireless connectivity options produce the most integrated printing solutions available. Zebra's ZPL, ZebraDesigner[™] Pro and ZebraNet[™] Bridge Enterprise, and ZebraNet[®] products complement our printers to provide maximum printing power and seamless system integration, even for the most complex of labeling applications. Our printers have a number of connectivity options, including Ethernet and wireless (RFID) to name a few, that further facilitate painless system integration.

Genuine Zebra Supplies

Our Genuine Zebra Supplies are researched and made to a higher standard to ensure reliable printer performance. Developed specifically to optimize performance on Zebra printers, Zebra offers over 1000 combinations of labels, tags and ribbons to choose from. Ninety-five labels and 100 ribbon varieties are (standard) in stock items, available to ship to your customers within one business day as part of our Zip Ship™ Supplies stocking program. Custom media options are also available with a turnaround time of only 6 working days to satisfy customer's specialized application requirements.

VIII. Q & A

1. Are the ZM400/ZM600 printers compatible with other Zebra printers?

YES. The ZM400 and ZM600 printers both use the same Zebra Programming Language (ZPL) and Zebra Programming Language II (ZPL II) as other Zebra Printers. ZPL II compatibility allows the ZM400 and ZM600 to seamlessly integrate into other existing applications using Zebra manufactured printers, including those who have upgraded from the S4M, and Z4Mplus (or Z6Mplus). Customers upgrading from the 2746e and EPL desktop printers will find the transition to the EPL version seamless. However, please note, customers choosing APL-I, APL-D, or EPL will not be compatible with other Zebra printers. These printers will be compatible with the legacy printer the customer is replacing.

2. Are the ZM400/ZM600 printers Windows compatible?

YES. All ZM400 and ZM600 printers include a Windows driver. This driver will allow the printer to be used in conjunction with popular Windows applications, like that of Microsoft[®] Word[™], Excel[™], or PowerPoint[™]. The Windows driver will enable the enduser to design labels in their applications of choice for print output directly to the printer. In addition to the driver, you can download a ZebraDesigner[™] demonstration package from our Internet homepage: www.zebra.com.

3. Can the ZM400/ZM600 printers support Asian fonts?

YES. The ZM400 and ZM600printer support several Asian languages, including Japanese, Chinese, and Korean. Asian support is built-in to the printer, but requires the use of an Asian font. These fonts can be purchased from Zebra. Some fonts may require the 64MB flash option.

4. Can the ZM400/ZM600 printers replace legacy Intermec and Datamax printers?

YES. The ZM400 and ZM600 printers support both APL-I and APL-D, meaning that the ZM400 and ZM600 can be dropped into many legacy printing application without costly modifications to label formats. However, it is important to note that the user will not be able to use ZPL when purchasing an APL-I or APL-D ZM400 or ZM600 printer.

5. Do the ZM400/ZM600 printers have the ability to upgrade to RFID?

YES. Both the ZM400 and ZM600 printers are RFID ready and can be easily upgraded to RFID whenever desired with the appropriate RFID encoder upgrade kit for your local geography (availability is dependent on local laws/geography).

6. I would like to use a peel with rewind, is that available?

The ZM400 printer supports a value peel option, which can be alone, or in combination with liner take-up or full roll rewind. The peel option on the ZM600 can be used alone or in combination with full roll rewind. Cutter options are also available on both the ZM400 and ZM600.

7. What supplies are supported?

Visit <u>www.zebra.com</u> for the listings of supplies that can be used with the ZM400 or ZM600 printer.

8. What connectivity options are available?

Both printers come standard with Parallel, Serial and USB 2.0 ports. Other options include internal Ethernet via ZebraNet PrintServer 10/100baseT PrintServer and 802.11b/g wireless PCMCIA card socket.

9. How much memory is standard on the ZM400/ZM600 printers?

The ZM400 and ZM600 printers come standard with 16MB DRAM memory and 8MB flash (2MB user available). An optional 64MB on board Flash option is also available. The 64MB option is a factory only option and must be selected when ordering. There are no PCMCIA or compact flash memory card options available for the ZM400 or ZM600 printer.

IX. APPENDIX A (ZM400)

Technical Specifications Sheets

ZEBRA ZM400™ PRINTER SPECIFICATIONS

Specifications are provided for reference and are based on printer tests using Zebra brand ribbons and labels. Results may vary in actual application settings or when using other than recommended Zebra supplies. Zebra recommends always qualifying any application with thorough testing

Standard Features

- 203 dpi print resolution (8 dots/mm)
- Thin film print head with E^{3®} Element Energy Control
- Thermal transfer and direct thermal printing of bar codes, text, and graphics
- ZPL® or ZPL II® programming language, selectable through software or front panel
- 32 bit high speed processor
- On board Real Time Clock (RTC)
- 16MB DRAM memory
- 8MB Flash memory (2 MB User Available)
- USB 2.0, RS-232 Serial and bi-directional parallel ports
- A fixed position reflective sensor and a movable transmissive sensor to support gap, notch and black mark media
- Sleek personality / rugged metal design:
 - ⇒ Die-cast aluminum frame: 0.20" (5mm) thick ensures parallelism of spindles for consistent print quality
 - ⇒ Metal powder-coated base withstands harsh industrial conditions
 - ⇒ Metal media cover with enlarged clear window: easy to view supplies
 - ⇒ Die-cast print mechanism with head open lock withstands general wear & tear and facilitates media loading.
- Standard LCD control panel: Back-lit, 240 x 128 pixel graphic display w/ full menus to change set-up options in multiple languages (16 languages including Japanese, Chinese & Korean)
- Charcoal gray form design for improved smudge resistance
- RFID-Ready: providing a migration path to the RFID technology needed in the future (where allowed by regulatory agencies).

Optional Features

- Print head: 300 dpi(12 dots/mm) & 600 dpi(24 dots/mm)
- Full-width guillotine knife cutter and catch tray, operates under software control cutting labels individually or in strips (not compatible with rewind and peel options)
- Choice of 2 peel options:
 - ⇒ A front mount, passive peel option, w/ no take-up spindle
 - ⇒ Liner-Take-Up option full roll liner take-up spindle accommodates standard printer base –works with peel option
- Rewind internally rewinds full roll of printed labels on 3" core, or peels & rewinds liner
- Factory Installed 64MB (58MB user available) Flash Memory Option
- Additional scalable and smooth bitmapped fonts available

- Internal or external ZebraNet 10/100 Print Server option supports 10Base-T, 100Base-TX, and fast Ethernet 10/100 autoswitching networks, plus complete use of ZebraLink WebView and Alert features.
- ZebraNet Wireless Plus Print Server provides internally integrated wireless option with support for Symbol and Cisco radio cards.
- Optional ribbon spindle to support ribbon wound ink-side in.

ZebraLink Solutions

Software

ZebraDesigner Pro – An intuitive, easy-to-use software program for creating complex label designs (option).

ZebraDesigner – Offers basic features for simple label design **ZebraNet Bridge Enterprise** – Centrally manage Zebra printers from a single PC screen anywhere on your global network.

ZebraNet Utilities v 7.0 – Provides enhanced printing, conversion, and administration capabilities; message management; and more. **Zebra Universal Driver** – The most powerful driver available from Zebra

Firmware

ZPL II – Universal language for Zebra printers. Simplifies label formatting and enables format compatibility with existing systems that run Zebra printers.

- Web View –Connect and control Zebra bar code printers via the printer's Web interface using a common Web browser.
- Alert Printers equipped with ZebraNet print servers provide alerts via any email-enabled, wired, or wireless device to minimize downtime.

XML-Enabled ZPL – allows XML communications from today's enterprise systems

EPL II – Eltron Programming Language is an optional firmware version for 203 dpi printers that provide backwards compatibility with many desktop printers as well as the Zebra 2746e Thermal Transfer Printer.

APL – Zebra's Alternative Programming Language allows integration into mixed printer environments without re-programming formats.

- APL-I firmware allows a 203 dpi (8 dots /mm) Zebra printer to parse and print IPL code intended for an Intermec 3400D. (With APL-I firmware installed, ZPL programming language is not recognized, and ZPL specific features are not available.)
- APL-D firmware allows a 203 dpi (8 dots / mm) Zebra Printer to parse and print DPL code intended for a Prodigy Plus. (With APL-D firmware installed, ZPL programming language is not recognized, and ZPL specific features are not available.)

Technical Specifications

Printing Specifications

- 203 dpi resolution (8 dots/mm)
 - Dot size (W x L):

0.0049" x 0.0049" (0.125mm x 0.125mm)

- 300 dpi resolution (12 dots/mm)
 - Dot size (W x L):

0.0033" x 0.0039" (0.084mm x 0.099mm)

- 600 dpi resolution (24 dots/mm)
 - Dot size (WxL):

0.0016" x 0.0016" (0.042mm x 0.042mm)

- First dot location measured from inside media backing edge: $0.10" \pm .04" (2.5mm \pm 1 mm)$
- Maximum print width: 4.09" (104mm)
- Maximum continuous media print length:

203 dpi	300 dpi	600 dpi
157"	73"	39"
3988mm	1854mm	991mm

- Media registration tolerance:
 - Vertical = $\leq \pm 0.039$ " (± 1.0 mm) on non-continuous media ---Horizontal = $\leq \pm 0.039$ " (± 1.0 mm) within a roll of media
- Programmable print speeds:
 - 203 dpi = 2.4" (61mm), 3" (76mm) through 10" (254mm) per second in 1" increments
 - 300 dpi = 2.4" (61mm), 3" (76mm) through 8" (203mm) per second in 1" increments
 - 600 dpi = 1.5" (38mm), 2" (51mm), 3" (76mm), 4" (102mm) per second

Media Specifications

- Maximum non-continuous label length: 39" (991mm)
- Media type: continuous, die-cut, tags, black-mark
- Media web width (label and liner):

1.0" (25.4mm) to 4.50" (114mm) Tear / Cutter 1.0" (25.4mm) to 4.25" (108mm) Peel / Rewind

- Minimum label length:
- 0.5" (12.7mm) in Tear, Peel and Rewind Mode
 - 1.0" (25.4mm) in Cutter Mode
- Media thickness (label and liner):

0.0023" (0.058mm) to 0.010" (0.25mm)

Maximum media roll size:

8.0" (203mm) O.D. on a 3" (76mm) I.D. core

• Maximum fan-fold pack size:

8.0"L (203mm) x 4.5"W (114mm) x 6.2"H (157mm)

- Gap and notch sensing standards:
 - Inter-label gap: 2 4mm, preferably 3mm
 - Sensing notch: 0.25"W (6mm) x 0.12"L (3mm)
 - Sensing hole: 0.125" (3mm) diameter
 - * Note: Notch & Hole Position centered from 0.25" to 2.25" from media inner edge
- Black mark sensing standards:
 - Black mark length (parallel to inside media edge): 0.098" 0.453" (2.5mm 11.5mm)
 - Black mark width (perpendicular to inside media edge): $\geq 0.37" \; (\geq 9.5 mm)$
 - Black mark location: within 0.040"(1mm) of inside media edge
 - Black mark density: > 1.0 Optical Density Units (ODU)
 - Maximum media density: 0.5 ODU

Ribbon Specifications

- Ribbon width: 2.00" (51mm) to 4.33" (110mm)
- Standard Lengths: 984' (300m) or 1476' (450m)
- Maximum ribbon roll size:

used with optional ribbon spindle).

3.2" (81.3mm) O.D. on a 1.0" (25.4mm) I.D. core Ribbon wound ink-side out (Ribbon wound ink-side in can be

Standard Printer Fonts

Fonts A, B, C, D, E, F, G, H, and GS are expandable up to 10 times, height and width independently. However, fonts E and H (OCR-A and OCR-B) are not considered "in-spec" when expanded.

The scalable smooth font 0 (CG Triumvirate™ Bold Condensed) is expandable on a dot-by-dot basis, height and width independent, while maintaining smooth edges. Maximum character size depends on available memory.

IBM Code Page 850 international character sets are available in the fonts A, B, C, D, E, F, G, and 0 through software control.

Font		Mat	rix	Type*			Charac	ter Size		
						Inches		N	/lillimeter	S
	Height	Width	Inter-character Gap		Height	Width	Char/inch	Height	Width	Char/mm
A	9	5	1	U-L-D	0.044	0.029	34.0	1.13	0.75	1.33
В	11	7	2	U	0.054	0.044	22.7	1.38	1.13	0.89
C,D	18	10	2	U-L-D	0.088	0.059	17.0	2.25	1.50	0.67
E	28	15	5	OCR-B	0.137	0.098	10.2	3.50	2.50	0.40
F	26	13	3	U-L-D	0.127	0.078	12.8	3.25	2.00	0.50
G	60	40	8	U-L-D	0.294	0.235	4.3	7.50	6.00	0.17
Н	21	13	6	OCR-A	0.103	0.093	10.7	2.63	2.38	0.42
GS	24	24	2	SYMBOL	0.118	0.127	7.8	3.00	3.25	0.31
P	20	18	N/A	U-L-D	.098	.088	N/A	2.50	2.25	N/A
Q	28	24	N/A	U-L-D	.137	.118	N/A	3.50	3.00	N/A
R	35	31	N/A	U-L-D	.172	.152	N/A	4.38	3.88	N/A
S	40	35	N/A	U-L-D	.196	.172	N/A	5.00	4.38	N/A
T	48	42	N/A	U-L-D	.235	.206	N/A	6.00	5.25	N/A
U	59	53	N/A	U-L-D	.289	.260	N/A	7.38	6.63	N/A
V	80	71	N/A	U-L-D	.392	.348	N/A	10.00	8.88	N/A
0	Defa	ult: 15	x 12	U-L-D	Scalable				•	
*U = Upp	ercase,	L = Lo	wercase, D =	= Descenders	,	,	,	•	•	,

Font Matrices for 8 dot/mm (203 DPI) Print heads

Font		Ma	trix	Type*			Charac	ter Size		
	1 1					Inches		Millimeters		
	Height	Width	Inter-character Gap		Height	Width	Char/inch	Height	Width	Char/mm
A	9	5	1	U-L-D	.035	0.020	50.5	0.89	0.50	1.98
В	11	7	2	U	.043	0.030	33.7	1.09	0.76	1.32
C,D	18	10	2	U-L-D	.070	0.040	25.3	1.78	1.01	0.99
Е	41	20	6	OCR-B	.160	0.086	11.7	4.06	2.18	0.46
F	26	13	3	U-L-D	.101	0.053	18.9	2.57	1.34	0.74
G	60	40	8	U-L-D	.234	0.158	6.3	5.94	4.03	0.25
Н	30	19	9	OCR-A	.177	0.092	10.8	2.97	2.35	0.43
GS	24	24	2	SYMBOL	.094	0.086	11.7	2.38	2.18	0.46
P	20	18	N/A	U-L-D	.078	.059	N/A	1.98	1.51	N/A
Q	28	24	N/A	U-L-D	.109	.079	N/A	2.77	2.02	N/A
R	35	31	N/A	U-L-D	.137	.102	N/A	3.47	2.60	N/A
S	40	35	N/A	U-L-D	.156	.116	N/A	3.96	2.94	N/A
Т	48	42	N/A	U-L-D	.187	.139	N/A	4.75	3.53	N/A
U	59	53	N/A	U-L-D	.230	.175	N/A	5.84	4.45	N/A
v	80	71	N/A	U-L-D	.312	.234	N/A	7.92	5.96	N/A
0	Defa	ult: 15	x 12	U-L-D	Scalable				•	•
*U = Uppe	rcase,	L = Lo	wercase, D =	Descenders						

Font Matrices for 12 dot/mm (300 DPI) Print heads

Font		Ma	trix	Type*		Character Size				
						Inches		Millimeters		
	Height	Width	Inter-character Gap		Height	Width	Char/inch	Height	Width	Char/mm
A	9	5	1	U-L-D	.014	0.010	104.2	0.38	0.25	3.97
В	11	7	2	U	.018	0.014	69.4	0.46	0.38	2.65
C,D	18	10	2	U-L-D	.029	0.019	52.1	0.76	0.50	1.98
Е	82	40	12	OCR-B	.131	0.083	12.0	3.44	2.18	0.46
F	26	13	3	U-L-D	.042	0.026	39.1	1.09	0.67	1.49
G	60	40	8	U-L-D	.096	0.077	13.0	2.52	2.02	0.50
Н	60	38	18	OCR-A	.096	0.090	11.2	2.52	2.35	0.43
GS	24	24	2	SYMBOL	.038	0.042	24.0	1.01	1.09	0.92
P	20	18	N/A	U-L-D	.032	.029	N/A	0.84	0.76	N/A
Q	28	24	N/A	U-L-D	.045	.038	N/A	1.18	1.01	N/A
R	35	31	N/A	U-L-D	.056	.050	N/A	1.47	1.30	N/A
S	40	35	N/A	U-L-D	.064	.056	N/A	1.68	1.47	N/A
T	48	42	N/A	U-L-D	.077	.067	N/A	2.02	1.76	N/A
U	59	53	N/A	U-L-D	.094	.085	N/A	2.48	2.23	N/A
V	80	71	N/A	U-L-D	.128	.114	N/A	3.36	2.98	N/A
0	Defa	ult: 15	x 12	U-L-D	Scalable					

Font Matrices for 24 dot/mm (600 DPI) Print head

Bar Code Symbologies & Specifications

(ZPL Only, Other Firmware Languages may vary)

- Bar code modulus "X" dimension:
 - Picket fence (non-rotated) orientation:

203 dpi = 4.9 mil to 49 mil

300 dpi = 3.3 mil to 33 mil

600 dpi = 1.6 mil to 16 mil

- Ladder (rotated) orientation:

203 dpi = 4.9 mil to 49 mil

300 dpi = 3.9 mil to 39 mil

600 dpi = 1.6 mil to 16 mil

- Bar code ratios 2:1 to 3:1 in supported symbologies
- Aztec
- Codabar (supports ratios of 2:1 to 3:1
- CODABLOCK
- Code 11
- Code 16k
- Code 39 (supports ratios of 2:1 to 3:1
- Code 49 (2-D)
- Code 93
- Code 128 (subsets A, B, C, and UCC case C codes)
- Data Matrix
- EAN-8, EAN-13, EAN extensions
- Interleaved 2 of 5 (supports ratios 2:1 to 3:1, modulous10 check digit)
- Planet Code
- Logmars
- MaxiCode (2-D)
- PDF417 (2-D)
- Micro PDF (2-D)
- Plessy
- Postnet
- QR-Code
- MSI
- Standard 2 of 5
- Industrial 2 of 5
- UPC-A, UPC-E, UPC extensions
- RSS
- **TLC 39**

Zebra Programming Language® (ZPL® and ZPL II®)

- Communicates in printable ASCII characters
- Compatible with mainframe, mini, and PC hosts
- Downloadable objects include graphics, scalable and bitmap fonts, label templates and formats
- Data compression
- Automatic memory allocation for format while printing
- Automatic serialization of fields
- Format inversion (white on black)
- Mirror-image printing
- Four position field rotation (0°, 90°, 180°, 270°)
- Slew command
- Programmable label quantities with print, pause, cut control
- Status messages to host upon request
- Unicode compliant

Supports UTF-8 and UTF-16

Natively supports bidirectional and complex scripts

Support for OpenType Glyph Substitution

Eltron Programming Language® (EPL II®)

- Compatible with mainframe, mini, and PC hosts
- Four position field rotation (0°, 90°, 180°, 270°)
- Variable field support (00 to 99)
- Counter support (up to 10)
- Variable field addition and subtraction
- · Status reporting
- Form storage
- Metered print odometer

Communications Specifications

- USB 2.0
- IEEE 1284 Bi-directional parallel interface
- High-speed serial interfaces
 - RS-232C, with DB9F connector
 - Configurable baud rate (300 115,200kB), parity, and data bits. Stop bits at 1 or 2.
 - Software (XON/XOFF), hardware (DTR/DSR, or RTS/CTS) communication handshake protocols
 - RS422/485 with optional adapter.
- \bullet ZebraNet $^{\textcircled{\tiny{0}}}$ Wireless Plus Print Server 802.11b/g compliant wireless print server
- ZebraNet[®] 10/100 Print Server Ethernet network print server (10BASE-T, 100BASE-TX)

Electrical Specifications

- Auto-detectable 90-265VAC, 48-62 Hz, 5A fused power supply
- Agency approvals: IEC 60950-1 EN 55022 Class B, EN55024, EN 61000-3-2, EN 61000-3-3.
- Product Markings: cTUVus, CE, FCC-B, ICES-003, VCCI, C-Tick, NOM, S-Mark (Arg), CCC, GOST-R, BSMI, MIC, ZIK, SABS

Physical Specifications

Height: 13.3" (338mm)
Width: 10.9" (278mm)
Depth: 18.7" (475mm)
Weight: 32.4lbs. (15kg)

Shipping Weight: 49 lbs (22kg)

Environmental Specifications

• Operating environment:

Thermal Transfer = 40° to 104° F (5° to 40° C) Direct Thermal = 32° to 104° F (0° to 40° C) 20% to 85% non-condensing R.H.

 Storage/Transportation environment: -40° to 140°F (-40° to 60°C)
 5% to 85% non-condensing R.H.

Preventative Maintenance

Zebra recommends cleaning the printer on a regular basis using standard Zebra printer parts and cleaning supplies. Consult your *User's Guide* for further details.

• Cleaning:

The exterior is cleaned with a lint-free cloth, and if necessary, a mild detergent solution or desktop cleaner. Interior components (print head, platen roller, media sensor, peel bar, ribbon and media paths) are cleaned with alcohol or blown air to remove any particles.

• Lubrication:

All mechanical parts are self-lubricating and do not require additional lubrication.

• Print Registration:

Media registration and minimum label length are affected by media type and width, ribbon type and print speed. Performance improves as these factors are optimized. Zebra recommends always qualifying any application with thorough testing.

• Print Head Replacement:

For optimal printing quality and proper printer performance across our product line, Zebra strongly recommends the use of genuine ZebraTM supplies as part of the total solution. Specifically, the ZM400 and ZM600 printers are designed to work only with genuine ZebraTM printheads, thus maximizing safety and print quality.

X. APPENDIX B (ZM600)

Technical Specifications Sheets

ZEBRA ZM600™ PRINTER SPECIFICATIONS

Specifications are provided for reference and are based on printer tests using Zebra brand ribbons and labels. Results may vary in actual application settings or when using other than recommended Zebra supplies. Zebra recommends always qualifying any application with thorough testing.

Standard Features

- 203 dpi print resolution (8 dots/mm)
- Thin film print head with E^{3®} Element Energy Control
- Thermal transfer and direct thermal printing of bar codes, text, and graphics
- ZPL[®] or ZPL II[®] programming language, selectable through software or front panel
- 32 bit high speed processor
- On board Real Time Clock (RTC)
- 16MB DRAM memory
- 8MB Flash memory (2 MB User Available)
- USB 2.0, RS-232 Serial and bi-directional parallel ports
- A fixed position reflective sensor and a movable transmissive sensor to support gap, notch and black mark media
- Sleek personality / rugged metal design:
 - ⇒ Die-cast aluminum frame: 0.20" (5mm) thick ensures parallelism of spindles for consistent print quality
 - ⇒ Metal powder-coated base withstands harsh industrial conditions
 - ⇒ Metal media cover with enlarged clear window: easy to view supplies
 - ⇒ Die-cast print mechanism with head open lock withstands general wear & tear and facilitates media loading.
- Standard LCD control panel: Back-lit, 240 x 128 pixel graphic display w/ full menus to change set-up options in multiple languages (16 languages including Japanese, Chinese & Korean)
- Charcoal gray form design for improved smudge resistance
- RFID-Ready: providing a migration path to the RFID technology needed in the future (where allowed by regulatory agencies).

Optional Features

- Print head: 300 dpi(12 dots/mm)
- Full-width guillotine knife cutter and catch tray, operates under software control cutting labels individually or in strips (not compatible with rewind and peel options)
- A front mount, passive peel option, w/ no take-up spindle
- Rewind internally rewinds full roll of printed labels on 3" core, or peels & rewinds liner
- Factory Installed 64MB (58MB user available) Flash Memory Option
- Additional scalable and smooth bitmapped fonts available
- Internal or external ZebraNet 10/100 Print Server option supports 10Base-T, 100Base-TX, and fast Ethernet 10/100 auto-switching networks, plus complete use of ZebraLink WebView and Alert features.
- ZebraNet Wireless Plus Print Server provides internally integrated wireless option with support for Symbol and Cisco radio cards.

ZebraLink Solutions

Software

ZebraDesigner Pro – An intuitive, easy-to-use software program for creating complex label designs (option).

ZebraDesigner – Offers basic features for simple label design ZebraNet Bridge Enterprise – Centrally manage Zebra printers from a single PC screen anywhere on your global network. ZebraNet Utilities v 7.0 – Provides enhanced printing, conversion, and administration capabilities; message management; and more. Zebra Universal Driver – The most powerful driver available from Zebra

Firmware

ZPL II – Universal language for Zebra printers. Simplifies label formatting and enables format compatibility with existing systems that run Zebra printers.

- Web View –Connect and control Zebra bar code printers via the printer's Web interface using a common Web browser
- Alert Printers equipped with ZebraNet print servers provide alerts via any email-enabled, wired, or wireless device to minimize downtime.

XML-Enabled ZPL – allows XML communications from today's enterprise systems

EPL II – Eltron Programming Language is an optional firmware version for 203 dpi printers that provide backwards compatibility with many desktop printers as well as the Zebra 2746e Thermal Transfer Printer.

APL – Zebra's Alternative Programming Language allows integration into mixed printer environments without reprogramming formats.

- APL-I firmware allows a 203 dpi (8 dots /mm) Zebra printer to parse and print IPL code intended for an Intermec 3400D. (With APL-I firmware installed, ZPL programming language is not recognized, and ZPL specific features are not available.)
- APL-D firmware allows a 203 dpi (8 dots / mm) Zebra Printer to parse and print DPL code intended for a Prodigy Plus. (With APL-D firmware installed, ZPL programming language is not recognized, and ZPL specific features are not available.)

Technical Specifications

Printing Specifications

- 203 dpi resolution (8 dots/mm)
 - Dot size (W x L):

0.0049" x 0.0049" (0.125mm x 0.125mm)

- 300 dpi resolution (12 dots/mm)
 - Dot size (W x L):

0.0033" x 0.0039" (0.084mm x 0.099mm)

- First dot location measured from inside media backing edge: 0.10" ±.04" (2.5mm ± 1mm)
- Maximum print width: 6.6" (168mm)
- Maximum continuous media print length:

203 dpi	300 dpi
102"	45"
2590mm	1143mm

- Media registration tolerance:
 - Vertical = $\leq \pm 0.039$ " (± 1.0 mm) on non-continuous media --
 - Horizontal = $\leq \pm 0.039$ " (± 1.0 mm) within a roll of media
- Programmable print speeds:
 - $203 \text{ dpi} = 2.4^{\circ} \text{ (61mm)}$, 3" (76mm) through 10" (254mm) per second in 1" increments
 - 300 dpi = 2.4" (61 mm), 3" (76 mm) through 8" (203 mm) per second in 1" increments

Media Specifications

- Maximum non-continuous label length: 39" (991mm)
- Media type: continuous, die-cut, tags, black-mark
- Media web width (label and liner):

2.0" (51mm) to 7.0" (178mm) Tear / Cutter

 $2.0\ensuremath{^{\circ}}$ (51mm) to 6.75 $\ensuremath{^{\circ}}$ (171mm) Peel / Rewind

- Minimum label length:
 - 0.5" (12.7mm) in Tear, Peel and Rewind Mode
 - 1.0" (25.4mm) in Cutter Mode
- Media thickness (label and liner):

0.0023" (0.058mm) to 0.010" (0.25mm)

• Maximum media roll size:

8.0" (203mm) O.D. on a 3" (76mm) I.D. core

• Maximum fan-fold pack size:

8.0"L (203mm) x 7.0"W (178mm) x 6.2"H (157mm)

- Gap and notch sensing standards:
 - Inter-label gap: 2 4mm, preferably 3mm
 - Sensing notch: 0.25"W (6mm) x 0.12"L (3mm)
 - Sensing hole: 0.125" (3mm) diameter
 - * Note: Notch & Hole Position centered from 0.15" to 3.5" from media inner edge
- Black mark sensing standards:
 - Black mark length (parallel to inside media edge):

0.098" - 0.453" (2.5mm - 11.5mm)

- Black mark width (perpendicular to inside media edge):
- > 0.37" (> 9.5mm)
- Black mark location: within 0.040" (1mm) of inside media edge
- Black mark density: > 1.0 Optical Density Units (ODU)
- Maximum media density: 0.5 ODU

Ribbon Specifications

- Ribbon width: 2.00" (51mm) to 6.85" (174mm)
- Standard Lengths: 984' (300m) or 1476' (450m)
- Maximum ribbon roll size:

3.2" (81.3mm) O.D. on a 1.0" (25.4mm) I.D. core

• Ribbon wound ink-side out.

Standard Printer Fonts

Fonts A, B, C, D, E, F, G, H, and GS are expandable up to 10 times, height and width independently. However, fonts E and H (OCR-A and OCR-B) are not considered "in-spec" when expanded. The scalable smooth font 0 (CG Triumvirate $^{\text{TM}}$ Bold Condensed) is expandable on a dot-by-dot basis, height and width independent, while maintaining smooth edges. Maximum character size depends on available memory.

IBM Code Page 850 international character sets are available in the fonts A, B, C, D, E, F, G, and 0 through software control.

Font	Matrix			Type*	Character Size						
						Inches		N	Millimeter	'S	
	Height	Width	Inter-character Gap		Height	Width	Char/inch	Height	Width	Char/mm	
A	9	5	1	U-L-D	0.044	0.029	34.0	1.13	0.75	1.33	
В	11	7	2	U	0.054	0.044	22.7	1.38	1.13	0.89	
C,D	18	10	2	U-L-D	0.088	0.059	17.0	2.25	1.50	0.6	
E	28	15	5	OCR-B	0.137	0.098	10.2	3.50	2.50	0.40	
F	26	13	3	U-L-D	0.127	0.078	12.8	3.25	2.00	0.50	
G	60	40	8	U-L-D	0.294	0.235	4.3	7.50	6.00	0.1	
Н	21	13	6	OCR-A	0.103	0.093	10.7	2.63	2.38	0.42	
GS	24	24	2	SYMBOL	0.118	0.127	7.8	3.00	3.25	0.3	
P	20	18	N/A	U-L-D	.098	.088	N/A	2.50	2.25	N/A	
Q	28	24	N/A	U-L-D	.137	.118	N/A	3.50	3.00	N/A	
R	35	31	N/A	U-L-D	.172	.152	N/A	4.38	3.88	N/A	
S	40	35	N/A	U-L-D	.196	.172	N/A	5.00	4.38	N/A	
T	48	42	N/A	U-L-D	.235	.206	N/A	6.00	5.25	N/A	
U	59	53	N/A	U-L-D	.289	.260	N/A	7.38	6.63	N/A	
V	80	71	N/A	U-L-D	.392	.348	N/A	10.00	8.88	N/A	
0	Defa	ult: 15	x 12	U-L-D	-L-D Scalable						

Font Matrices for 8 dot/mm (203 DPI) Print heads

Font	Matrix			Type*	Character Size					
					Inches			Millimeters		
	Height	Width	Inter-character Gap		Height	Width	Char/inch	Height	Width	Char/mm
A	9	5	1	U-L-D	.035	0.020	50.5	0.89	0.50	1.98
В	11	7	2	U	.043	0.030	33.7	1.09	0.76	1.32
C,D	18	10	2	U-L-D	.070	0.040	25.3	1.78	1.01	0.99
E	41	20	6	OCR-B	.160	0.086	11.7	4.06	2.18	0.46
F	26	13	3	U-L-D	.101	0.053	18.9	2.57	1.34	0.74
G	60	40	8	U-L-D	.234	0.158	6.3	5.94	4.03	0.25
Н	30	19	9	OCR-A	.177	0.092	10.8	2.97	2.35	0.43
GS	24	24	2	SYMBOL	.094	0.086	11.7	2.38	2.18	0.46
P	20	18	N/A	U-L-D	.078	.059	N/A	1.98	1.51	N/A
Q	28	24	N/A	U-L-D	.109	.079	N/A	2.77	2.02	N/A
R	35	31	N/A	U-L-D	.137	.102	N/A	3.47	2.60	N/A
S	40	35	N/A	U-L-D	.156	.116	N/A	3.96	2.94	N/A
T	48	42	N/A	U-L-D	.187	.139	N/A	4.75	3.53	N/A
U	59	53	N/A	U-L-D	.230	.175	N/A	5.84	4.45	N/A
v	80	71	N/A	U-L-D	.312	.234	N/A	7.92	5.96	N/A
0	Default: 15 x 12			U-L-D	Scalable					
*U = Uppercase, L = Lowercase, D = Descenders										

Font Matrices for 12 dot/mm (300 DPI) Print heads

Bar Code Symbologies & Specifications

(ZPL Only, Other Firmware Languages may vary)

- Bar code modulus "X" dimension:
 - Picket fence (non-rotated) orientation:

203 dpi = 4.9 mil to 49 mil

 $300 \, dpi = 3.3 \, mil \, to \, 33 \, mil$

- Ladder (rotated) orientation:

203 dpi = 4.9 mil to 49 mil

300 dpi = 3.9 mil to 39 mil

- Bar code ratios 2:1 to 3:1 in supported symbologies
- Azteo
- Codabar (supports ratios of 2:1 to 3:1)
- CODABLOCK
- Code 11
- Code 16k
- Code 39 (supports ratios of 2:1 to 3:1)
- Code 49 (2-D)
- Code 93
- Code 128 (subsets A, B, C, and UCC case C codes)
- Data Matrix
- EAN-8, EAN-13, EAN extensions
- Interleaved 2 of 5 (supports ratios 2:1 to 3:1, modulous10 check digit)
- Planet Code
- Logmars
- MaxiCode (2-D)
- PDF417 & Micro-PDF (2-D)
- Plessy
- Postnet
- QR-Code
- MSI
- Standard 2 of 5
- Industrial 2 of 5
- UPC-A, UPC-E, UPC extensions

- RSS
- TLC 39

Zebra Programming Language $^{\otimes}$ (ZPL $^{\otimes}$ and ZPL II $^{\otimes}$)

- Communicates in printable ASCII characters
- Compatible with mainframe, mini, and PC hosts
- Downloadable objects include graphics, scalable and bitmap fonts, label templates and formats
- Data compression
- Automatic memory allocation for format while printing
- Automatic serialization of fields
- Format inversion (white on black)
- Mirror-image printing
- Four position field rotation (0°, 90°, 180°, 270°)
- Slew command
- Programmable label quantities with print, pause, cut control
- Status messages to host upon request
- Unicode compliant

Supports UTF-8 and UTF-16

Natively supports bidirectional and complex scripts Support for OpenType Glyph Substitution

Eltron Programming Language® (EPL II®)

- Compatible with mainframe, mini, and PC hosts
- Four position field rotation (0°, 90°, 180°, 270°)
- Variable field support (00 to 99)
- Counter support (up to 10)
- Variable field addition and subtraction
- Status reporting
- Form storage & Metered Print Odometer

Communications Specifications

- USB 2.0
- IEEE 1284 Bi-directional parallel interface
- High-speed serial interfaces
 - RS-232C, with DB9F connector
 - Configurable baud rate (300 115,200kB), parity, and data bits. Stop bits at 1 or 2.
 - Software (XON/XOFF), hardware (DTR/DSR, or RTS/CTS) communication handshake protocols
 - RS422/485 with optional adapter.
- ZebraNet[®] Wireless Plus Print Server 802.11b/g compliant wireless print server
- ZebraNet[®] 10/100 Print Server Ethernet network print server (10BASE-T, 100BASE-TX)

Electrical Specifications

- Auto-detectable 90-265VAC, 48-62 Hz, 5A fused power supply
- Agency approvals: IEC 60950-1, EN 55022 Class B, EN55024, EN 61000-3-2, EN 61000-3-3.
- Product Markings: cTUVus, CE, FCC-B, ICES-003, VCCI, C-Tick, NOM, S-Mark (Arg), CCC, GOST-R, BSMI, MIC, ZIK, SABS

Physical Specifications

Height: 13.3" (338mm)
Width: 13.4" (341mm)
Depth: 18.7" (475mm)
Weight: 34.7lbs. (16kg)

Shipping Weight: 54 lbs (24.5kg)

Environmental Specifications

Operating environment:
Thermal Transfer = 40° to 104°F (5° to 40°C)
Direct Thermal = 32° to 104°F (0° to 40°C)
20% to 85% non-condensing R.H.

 Storage/Transportation environment: -40° to 140°F (-40° to 60°C)
 5% to 85% non-condensing R.H.

Preventative Maintenance

Zebra recommends cleaning the printer on a regular basis using standard Zebra printer parts and cleaning supplies. Consult your *User's Guide* for further details.

Cleaning:

The exterior is cleaned with a lint-free cloth, and if necessary, a mild detergent solution or desktop cleaner. Interior components (print head, platen roller, media sensor, peel bar, ribbon and media paths) are cleaned with alcohol or blown air to remove any particles.

• Lubrication:

All mechanical parts are self-lubricating and do not require additional lubrication.

Print Registration:

Media registration and minimum label length are affected by media type and width, ribbon type and print speed. Performance improves as these factors are optimized. Zebra recommends always qualifying any application with thorough testing.

• Print Head Replacement:

For optimal printing quality and proper printer performance across our product line, Zebra strongly recommends the use of genuine ZebraTM supplies as part of the total solution. Specifically, the ZM400 and ZM600 printers are designed to work only with genuine ZebraTM printheads, thus maximizing safety and print quality.